



KAVYA AI EMPLOYEE

Handle 3000-300,000 customers a month,
manage 100s of dealers

Problems

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Lead qualification

Inefficient lead qualification slows down sales cycles and wastes resources.

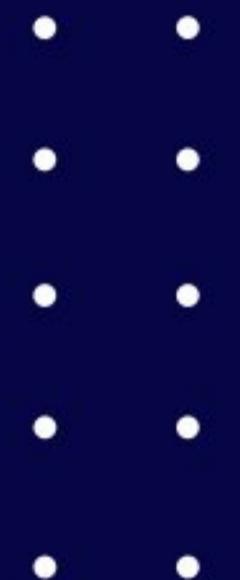


Follow-up

Delayed follow-ups result in missed opportunities and lower conversion rates.

Conversion

Lower lead conversion due to Fragmented sales processes





Solution

AI Driven Lead qualification & Pre-Sales

Multi Channel - AI based pre-sales

Automated & Intelligent follow ups

Follow up instantly & across multiple channels

AI driven & Digital Conversion tools

AI Summaries, Funnel Analysis & Analytical tools to spot where the sales funnel is leaking

AI Employee with Sales & Revenue tools at one place

Qualify, follow up 3000-300K Leads a month
Achieve Higher Conversion



Awards

IDFC-CNBC LEAP TO UNICORN



HDFC SELECTS OUR AGENTIC AI EV SOLUTION



CLIENT TESTIMONIALS



EXPORT ORDER AT ODD HOURS FOR E-COMMERCE

"MANY CUSTOMERS ARE INTERACTING WITH AI AT ODD HOURS"

- VICE CHAIRMAN, ECOLINE CLOTHING
IIT 80S BATCH, WORKED WITH EU MNCS

EV RIDER MGMT & D2C SALES FOR EV OEM

"PERFECT TOOLS TO ESTABLISH NEW SALES CHANNELS, SERVE MORE CUSTOMERS & INCREASE BRAND VALUE"

TEDX Speaker, Business Head,
Nexzu Mobility Ltd



CLIENT TESTIMONIALS

“KAVYA - OUR NEW AI SUSTAINABILITY MASCOT”

 Senthil Sankar • 1st
Ecopreneur | Industrialist | Investor | Startup Mentor
[Visit my website](#)
1w • 

 EcoLine Meets AI: Pioneering the Future of Conscious Consumerism 

At EcoLine, sustainability with innovation is key to our success, and now we're taking it a step further by integrating Artificial Intelligence (AI) into our pre- and post-sales engagement. Partnering with the innovative startup Vaayushop and its founder Atul Mehra, we are creating an ecosystem where sustainability meets cutting-edge technology to enhance customer experiences.

Leading this transformative effort is our Vice Chairman, Mrs. [Viji Sankar](#) whose vision is shaping a new era of sustainable, AI-driven consumer interactions.

We are thrilled to introduce Kavya, EcoLine's AI-powered digital mascot today at Plastics Recycling Show at Mumbai. Charged with the intelligence of AI and Machine Learning, Kavya will guide our online customers, providing personalized assistance, sustainable product recommendations, and seamless post-purchase support.

At EcoLine, Sustainability and AI are walking hand in hand to create a future that is innovative, responsible, and impactful.

Kavya - Our new AI Sustainability Mascot !

Sankar Kanagasabai Jayashree Senthil

#EcoLine #Sustainability #AI #ConsciousConsumerism #Innovation #Vaayushop #Kavya #SustainableFashion



MANAGING PARTNER - SHREE RANGA PVT LTD

FOR KENYA E-COMMERCE- AI KAVYA

 Hesborn Ongudi • You
CPA | ACA (ongoing) | Strategic Finance Leader | Financial Controller & Interna...
now • 

 Fairways Green Markets, Inc is Going Digital-First: AI Partnership to Scale Kenyan Quality Globally! 

We are accelerating our [#Farm4TheMarket](#) mission! Fairways Green Markets, Inc is thrilled to be exploring a strategic technology partnership with [Vaayu - AI for Finance & Sales](#).

Our focus is clear: to efficiently bring our Aflatoxin-Free Certified, Organically Grown Premium groundnuts from Kenyan smallholders to discerning global buyers. We are integrating [Vaayu - AI for Finance & Sales](#)'s AI-Kavya agent to:

-  Rapidly secure favorable global prices and pre-orders.
-  Automate the complex pre-sales qualification process.
-  Ensure seamless 24/7 engagement with high-value B2B partners.

This partnership is key to Cultivating Quality, Sowing Prosperity at scale and empowering our local farmers.

#FairwaysGreenMarkets #AgriTech #AIinSales #KenyanProduce #AflatoxinFree #GlobalTrade #Farm4TheMarket #Innovation

Check out Our Online Shop: <https://lnkd.in/d8BxyEQc>
Kendi Kaberia Ali Hussein Kassim Robert Yawe Alex Mwangi Humphrey Njeru (MBA) Elizabeth Nasaka Jacob's Ladder Africa (JLA) Darshan Chandaria Darshana Kumari DANIEL KURAUKA Snoopy R. Nathan Davids Munir Karanja Moses maweu



FOUNDER - FAIRWAYS GREEN MARKETS, KENYA

Key features

01

AI Employee Kavya

Instant replies on product

02

AI Muti Channel Pre-Sales
& Lead qualification

Handles 3000-300k leads per
month per scale

03

Follow ups & Lead nurturing

Automated follow ups, Reports, AI
Summaries to show where the sales is
choking

04

AI CRM

AI First CRM - helps you achieve
more sales with intelligent
nudges for your sales team

05

Tools to re-engage
customers

Re-engage past customers with in
built marketing tools, Abandoned
shopping carts

06

Revenue & After sales tools

Reports, AI Summaries to show where
the sales is choking, handle service
tickets, payment collections

How it works

Step 1 - AI Training specific to your business

Step 2 - Role Based Dashboards + Multi Channel Integrations Setup

Step 3 - Deploy AI employees in 1 week

The dashboard features a sidebar with 'Dashboard', 'My CoPilots', 'My Reports', and 'My Billing'. The main area shows a purple button 'Set up your own Co-Pilot' and a red circle with '2,543Lakh' for 'Total Deal Value'. A section titled 'Trending With Customers' lists 'Milestone' (60), 'Safety' (30), 'EV' (28), and 'Service Fee' (17). A table for 'Bookings' shows a row for 'Ram' with mobile 9999888780, location 'New York', and date Nov 22, 2023, 9:00 AM. The top right shows 'Total Customers 15,890', 'AI Conversations 90,500', 'Conversion 12.08%', and 'Win 80%'. The bottom right has a 'Search Here' input field.

What is trending with customers?

Competitive advantage

Single Revenue Stack

All the tools you need at one place for Lead qualification, follow ups, Conversion & After sales

ROI Driven

Calculate direct impact on ROI after 3 months pilot

AI First

AI native brings human like conversations & intelligence

Handle huge leads with small teams

AI handles lots of repetitive tasks

Our customers & Sector focus

01

Automtoive

OEMs, Fleet
operators, Dealers

AI first suite to handle pre,
post sales with
integerated finance

02

E-Commerce

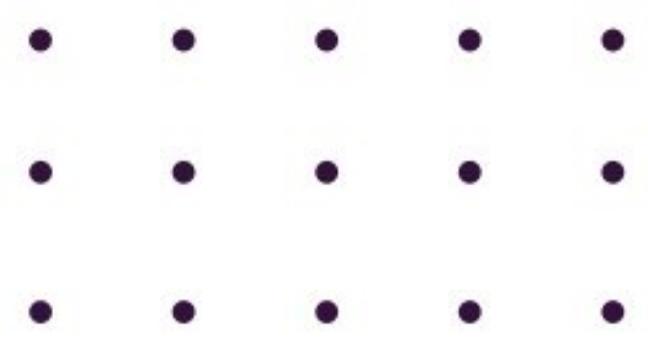
Pharma, Apparel,
Furniture

Multi channel Sales &
Marketing for B2B & B2C
sales across cities &
countries

03

Banking

AI Contact Center
AI Contact Center &
Innovative solution for EV
finance, fleet managers,
embedded finance,
Payments



Pricing

Per Seat Subscription

+ 1 time AI Training fee

Basic

Starter & Self serve pack

Advanced

10+ Licences, Advance AI training for AI Employees, Plus digital transformational guides for your human teams to maximize sales

Premium

For large corporates, On-premises installations

Partners

LENDING PARTNERS



Total 4 Financiers



DISTRIBUTION PARTNERS



All Bharat AI Association



The AI Consulting company

Board Advisors for SMEs

INFRA PARTNERS



via ABAIA

Integrations



105 OF MORE
POSSIBLE ON
REQUEST

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Contact to hire Kavya

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